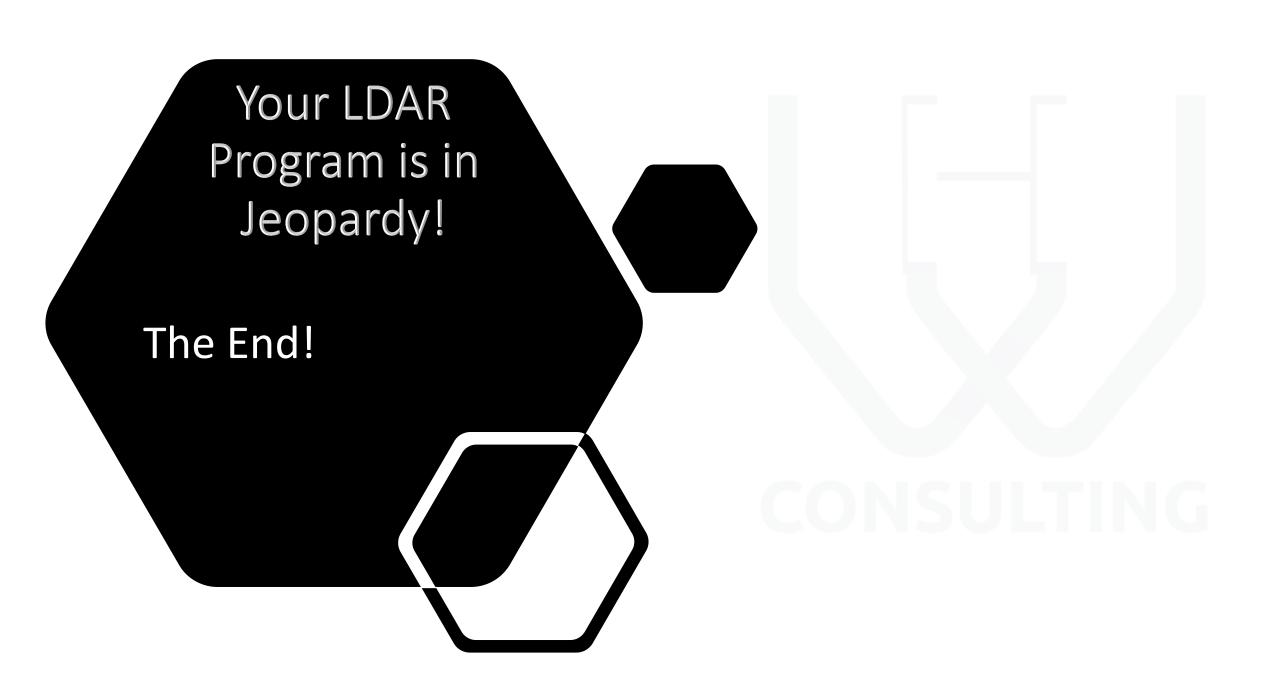
Brian K. Whitley

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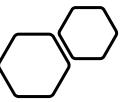
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 A Blanket Statement That Generalizes All Programs With All Contractors at All facilities.

 How On Earth Can I Possibly Know This?



- The Perfect Recipe for Disaster.
 - Pre-Covid vs Post-Covid Workforce
 - Desperate Times
 - ExxonMobil (14K)
 - BP (10K)
 - Chevron (4.5K)
 - Marathon Petroleum (2K)
 - The "Big Boys", but what about the "Little Guys"?





- What Happened to the LDAR Contracts?
 - Budget cuts cut culture.
 - What is culture and why is it important to LDAR?
 - You can only ever be as good as your weakest link.....(Hold this thought)

- What Was Supposed to Happen Was......
 - The supply should have been high and the demand low.
 - Inset 3rd option (selfemployment) How?
 - Many people decided to live with less.
 - Overnight making the demand much higher than the supply



 Times Have Changed but the Formulas For Hiring Employees Did Not?

> Competition in Comparison to LDAR Technician





- You Can Only Ever be as Good as Your Weakest Link.
 - Turn-over higher than ever before,,,, For Everyone!
 - Lack of culture cut loyalty.
 - Who is doing the monitoring today?
 - Pre-Covid engagement numbers? Post Covid?

So, What is This Perfect Recipe?

Vendors took major price cuts.....

• I dash of greed when things got back to normal (Advantage taken by Everyone)

- Big companies doing the work......Where is culture now?
- Everyone is short-staffed making QAQC a curse.
- You can only ever be as good as your weakest link.





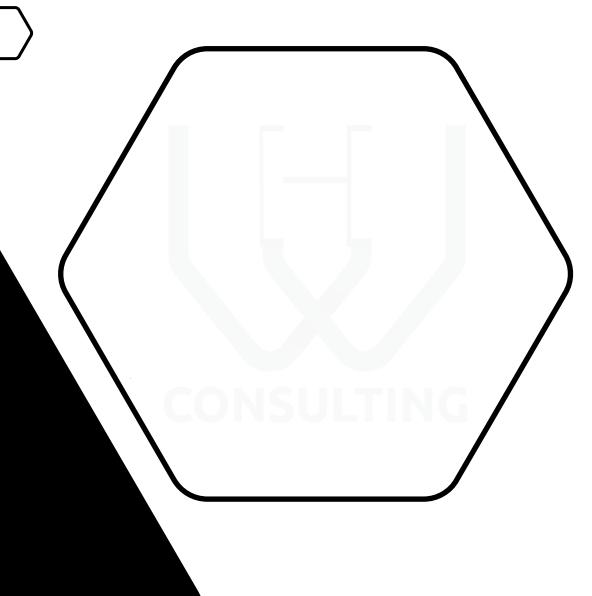
 Does This Apply to Your Facility? Let's Find Out.

> Technician has one job. Why is it important?

 2018, 2019 9-month average leak rates vs 2023 last 6 months average leak rates unit by unit

 Is there a difference? Can you pass the red-face test?

 EPA Audit vs 3rd Party Audit



Corrective Actions?

Questions?

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