Tokesha Collins-Wright
LCA Vice President of Environmental Affairs
Industry jobs are the best jobs.

A chemical industry professional is making 2X more than the average worker in Louisiana.
# Jobs

#1 producer of direct jobs in Louisiana’s manufacturing sector

Supports 267,601 jobs in the state

$15.7 billion in annual household earnings
Your Job Creates

8.2 Jobs

Elsewhere in Louisiana
Job distribution

• 53 of 64 parishes record at least some employment in the industry

• Parishes with the highest number of chemical industry jobs
  • 1. Calcasieu
  • 2. Ascension
  • 3. Iberville
  • 4. East Baton Rouge
  • 5. St. Charles
  • 6. Jefferson
Earnings

• Household Earnings: $15.7 billion
  • 12.4% of all earnings in LA
  • $1 of every $9 earned in Louisiana

• 267,601 jobs
  • 1 of every 7 jobs in the state

• Average weekly wage in the chemical industry – 136% higher than the average weekly wage of all workers in Louisiana ($870 vs. $2,050)
The Chemical Industry's Footprint in YOUR Community

Southwest LA
Calcasieu, Cameron & Beauregard Parishes
5,565 JOBS
$610.3 MILLION IN ANNUAL WAGES

Northwest LA
Caddo, Bossier & Webster Parishes
1,403 JOBS
$92.7 MILLION IN ANNUAL WAGES

Acadiana
Lafayette, Acadia, Iberia, Vermilion & St. Mary Parishes
1,352 JOBS
$95 MILLION IN ANNUAL WAGES

Capital Region
E. Baton Rouge, W. Baton Rouge, Iberville, Ascension, Livingston & St. James Parishes
11,758 JOBS
$1.3 BILLION IN ANNUAL WAGES

CenLA
Rapides Parish
1,065 JOBS
$63.4 MILLION IN ANNUAL WAGES

Southeast LA
Orleans, Jefferson, St. Charles, St. John, Washington, Tangipahoa, St. Tammany, St. Bernard & Plaquemines Parishes
6,110 JOBS
$604.4 MILLION IN ANNUAL WAGES

Monroe
Ouachita Parish
807 JOBS
$51.6 MILLION IN ANNUAL WAGES
Impact to the State and Local Community

$79.7 billion in sales to businesses in the state

$1.1 billion dollars to the state treasury annually

$959.4 million to local governments

**Does not include direct sales taxes

The amount of local government revenue generated would support the salaries of 19,266 public school teachers (~40% of the public school teachers) in the state.
## Threats to Industry & Future Expansion: The Problem of Texas

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Threats to Industry & Future Expansion: The Problem of Texas

• No personal or corporate income tax
• No tax on manufacturing equipment
• No tax on manufacturing inputs
• Unified sales tax collection
• Lower local sales taxes
• Does have a gross receipts tax similar to our franchise tax
Threats to Industry & Future Expansion: ITEP Changes

• The Industrial Tax Exemption Program (ITEP) is a short-term, partial property tax deferral that is used to incentivize companies to invest in Louisiana.

• In 2016, Governor John Bel Edwards made sweeping changes to ITEP. Previously, ITEP granted 100% property tax deferral to companies.

• Currently, ITEP is an 80%, 5-year property tax deferral that can be renewed for an additional 5 years. It now requires additional layers of approval from several different governing bodies.

• Most of the ITEP applications filed and those that have navigated the new approval process since 2016 have been for expansions to existing facilities or for lesser capital investments than those that were being made before 2016. Additionally, an approval process that used to take mere weeks or months can now take almost 2 years to complete.